

ANUPRIYA PANDEY

anupriya.pandey@hec.edu / 7983104913

EDUCATION

HEC PARIS, France <i>Master of Business Administration (MBA), Class of 2028.</i>	2026 - 2028
University of Waterloo, Canada <i>Bachelor of Mathematics Hons. (Financial Analysis and Risk Management). Waterloo. President's Scholarship. GPA: 82.5% (Distinction).</i>	2018 - 2023

PROFESSIONAL EXPERIENCE

IBM, Toronto, Canada Senior Consultant Consultant Associate Consultant/(2023 - 2026) - Managed Requirements Governance and User Training across 10 cross-functional workstreams, contributing to first production release of Canada's US\$50M+ Real-Time Payments modernization program. - Architected Agile delivery processes spanning sprint planning, dependency management, change requests, and resource allocation for a 10+ member Analyst team, driving a 37% improvement in delivery efficiency. - Achieved 100% requirements traceability across 2,200+ business requirements by implementing multiple governance frameworks, strengthening regulatory compliance, and decreasing delivery risk.	2023 - 2026
ORACLE, Kitchener, Waterloo Product Analyst/(2022 - 2022) - Defined a foundational blueprint for Oracle's first HCM solution for small businesses by shaping product strategy, roadmap, and MVP feature prioritization through competitive benchmarking and market analysis. - Drove a 15% increase in revenue by translating sales and customer transaction data into commercial insights and developing data visualizations to inform pricing, bundling, and customer retention strategies. - Reduced software licensing costs by 35% (US\$12,000/month) by redesigning software licensing governance, optimizing approval structures, ownership models, and access workflows.	2022 - 2022
APPFICIENCY, Mississauga, Canada Strategic Business Consultant/(2021 - 2021) - Modernized fragmented operating models by consolidating 5-10 legacy systems into a unified NetSuite ERP platform, translating 500+ functional requirements into future-state business processes. - Delivered executive insights by synthesizing ERP implementation data, delivery metrics, risks, and portfolio performance into C-suite presentations to inform prioritization and oversight.	2021 - 2021
MAPLE LEAF FOODS, Mississauga, Canada Information Solutions Business Analyst/(2020 - 2020) - Increased adoption of Maple Leaf Foods' mobility platform by 124% through user research, stakeholder collaboration, and human-centered process redesign supporting its largest digital transformation initiative. - Institutionalized change management across 3 manufacturing plants by training 200+ frontline employees and establishing a site-level change network to embed long-term organizational capability.	2020 - 2020

SKILLS & INTERESTS

Technology: Oracle Analytics Cloud, NetSuite ERP, Dynamics 365 CRM, Python, Jira, Confluence, Excel.
Core Competencies: Product Strategy, Enterprise Transformation, Agile Delivery, Business Process Optimization, Data Analytics, Executive Stakeholder Management.
Languages: English (Native), Hindi (Native), French (A1).

LEADERSHIP EXPERIENCE

- Lead, IBM Career Talks: Partnered with senior executives to deliver monthly career development forums for 250-300 early-career professionals per session.
- Co-founder, Tech Talks (Maple Leaf Foods): Launched a monthly education series engaging 70-80 cross-functional employees with interactive sessions on emerging technologies.